

SURVIVING AND THRIVING IN FLEXIBLE WORK

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RESEARCH MOTIVATION



Question:

How can flexible workers manage their careers successfully?

Traditional view of «Career Success»:

- # of promotions in a given period
- "I earn much more than my peers" (1 = strongly disagree, 5 = strongly agree)
- Etc.

"Old mindset" vs "flexible work"



RESEARCH DESIGN

Phase I "Exploring":

What is career success in flexible work? What drives career success in flexible work?

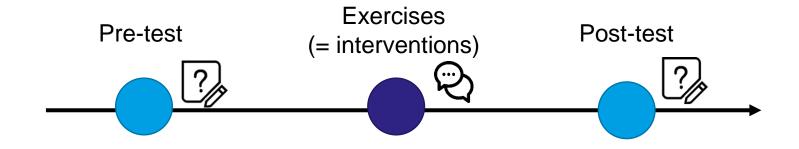


Insight from:

- 10 digital nomads
- 312 min video material

Phase II "Testing":

How can flexible workers manage their careers successfully?



Insight from:

- Ca. 150 flexible workers
- Quantitative surveys



IDEA GENERATION

«Success»

«Not having to execute some stupid stuff»

«Being able to organize the day by myself»

-Autonomy -

«Having people to discuss workrelated questions»

«Being recommended to others»

Relatedness

«Feeling comfortable to ask for a fair price»

«Having trust that things will go well»

-Competency

«Drivers»

«Gaining clarity about personal goals»

«Raising aware of things you can be proud of»

-Know why -

«Surrounding yourself with supportive people»

«Shaping relationships with clients in very active manner»

Know who

«Getting informed about alternative opportunities and next steps»

«Showing proactivity in creating a good work environment»

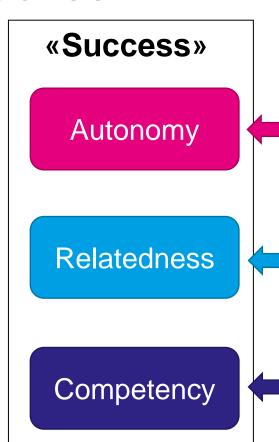
Know how

FRAMEWORK: SUCCESS IN FLEXIBLE WORK

I feel that my choices are based on my true interests and values.

I feel close and connected with other people who are important for me.

I feel prepared for most of the demands in my work life.



Self-Determination-Theory (Ryan & Deci, 2000) **«Drivers»**

Know why
(Motivation and selfawareness)

Know who
(Network and visibility)

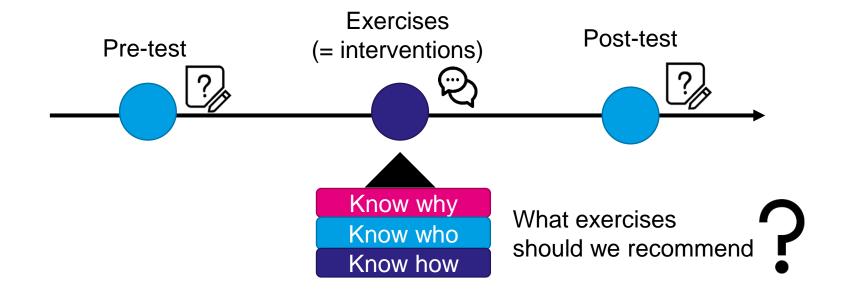
Know how (Planning and proactivity)

Intelligent Career Framework (Akkermans et al., 2013; Asford et al., 2018) I know what is important to me in my work life.

I know a lot of people who can help me with work-related matters.

I invest in developing skills that are likely to be needed in the future.

DEVELOPING EXERCISES



152 IDEAS FOR EXERCISES

Know why

«Visualize your ideal work life»

«Ask somebody for feedback about your strengths»

«Identify three things that you wish to stop doing»

Know who

«Draw an overview of your network of supporters»

«Ask a good networker for personal advice»

«Get feedback from your current clients about why they would recommend you»

Know how

«Identify a personal role model and note three things you can adopt» «Do a short research about trends in your filed (e.g. screen job adds) to stay informed what is demanded» «Write down three things on which you wish to improve or learn»

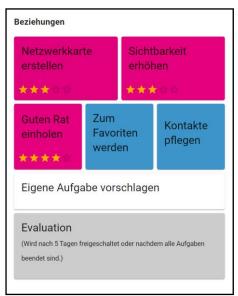
THE OUTCOME



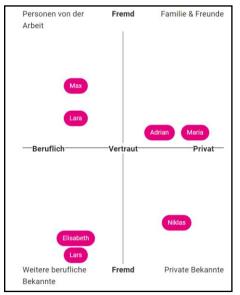
Web-based application:

- Three modules over three weeks: Know why, know who, know how
- 5 short exercises in each module
- Flexibility and nudging
- Self-assessments, ratings and continues feedback
- Pilot study with a limited number of platform workers who started flexible work

CAREER TRACKER: LOOK AND FEEL













Thanks to all contributors and a lot of success in navigating your work life!

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More Information:
Project Homepage

